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# ESCoE Research Seminar

## Decomposing Differences in Productivity Distributions

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# Decomposing differences in productivity distributions

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The views expressed in this presentation are those of the author, and not necessarily those of the Bank of England or its committees.

## 1 Introduction

- The researcher's question
- Existing decomposition methods
- Contributions

## 2 Theory

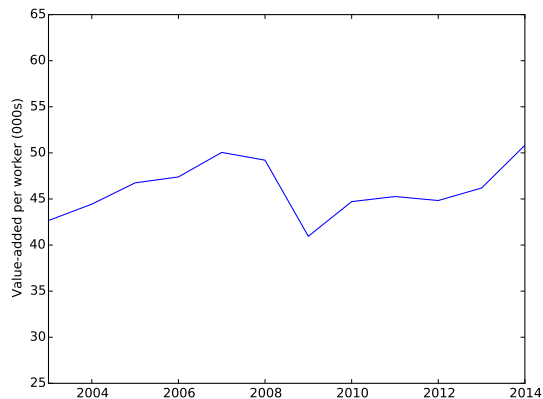
- Productivity is a distribution statistic
- Decomposing distribution statistics

## 3 Application

- 2 questions—2003 v. 2014 and London v. rest of UK
- 2 strategies—linear model and quantile approximation
- Data
- Results
- Limitations

## 4 Conclusion

How can we use microdata to explain changes in productivity over time?



e.g. Barnett et al. (2014); Andrews et al. (2015); Riley and Bondibene (2016); Borio et al. (2016); Decker et al. (2017)

Bottom-up methods (Balk, 2016) are accounting decompositions

$$\Pi_t = \sum_i s_{it} \pi_{it} \Rightarrow \Delta \Pi_t = \sum_i s_{it} \pi_{it} - \sum_i s_{it-1} \pi_{it-1}$$

- 1 **Panel methods track continuing firms** (e.g. Griliches and Regev, 1995; Foster et al., 2001; Baily et al., 2001; Diewert and Fox, 2005)

$$\Delta \Pi_t = \underbrace{\sum_{i \in C} s_{it} \Delta \pi_{it}}_{\text{within}} + \underbrace{\sum_{i \in C} \Delta s_{it} \pi_{it-1}}_{\text{between}} + \underbrace{\sum_{i \notin C} (s_{it} \pi_{it} - s_{it-1} \pi_{it-1})}_{\text{net entry}} \quad (1)$$

- 2 **Cross-section methods track distribution moments** (e.g. Olley and Pakes, 1996; Melitz and Polanec, 2015, add net entry)

$$\Delta \Pi_t = \underbrace{\Delta \bar{\pi}_t}_{\text{mean}} + \underbrace{\Delta \text{COV} [s_{it}, \pi_{it}]}_{\text{efficiency}} \quad (2)$$

## Shortcomings

- Limited interpretation
- Reliance on tracking firms over time

**This paper** fits the researcher's question in a general decomposition framework (Fortin et al., 2011) that

- ① tracks characteristics, not identities, so no need for panel data and different inferences
- ② allows alternative methods for mean decompositions (e.g. nonlinear)
- ③ allows for decompositions of other distribution statistics (e.g. variance or quantiles)

Productivity is a weighted average

$$\Pi = \sum_i s_i \pi_i$$

...an unbiased estimator of the mean of productivity across workers,  $Y \sim F_Y$

$$E[\Pi] = E[Y] = \int y \, dF_Y(y)$$

...expanding  $F_Y$  to introduce the conditional effects of characteristics  $X$  (e.g. exporter)

$$F_Y = \int F_{Y|X}(y|x) \, dF_X(x)$$

...so productivity is the interaction of **structure** ( $F_{Y|X}$ ) and **allocation** ( $F_X$ ).

$$E[Y] = \int y \, d \left[ \underbrace{\int F_{Y|X}(y|x) \, dF_X(x)}_{\text{focus}} \right]$$



Wish to explain difference in distribution

$$\Delta F_Y = F_Y - F'_Y$$

...construct counterfactual

$$F_Y^C = \int F_{Y|X}(y|x) dF'_X(x)$$

...add, subtract and rearrange

$$\Delta F_Y = \underbrace{\int F_{Y|X}(y|x) d\Delta F_X(x)}_{Allocation} + \underbrace{\int \Delta F_{Y|X}(y|x) dF'_X(x)}_{Structure}$$

...and the same applies to functionals  $v(F_Y)$  (mean, variance, quantiles, Gini...)

$$\Delta v_O = \underbrace{\Delta v_X}_{Allocation} + \underbrace{\Delta v_S}_{Structure}$$

Fortin et al. (2011)

$$\Delta v_O = \underbrace{\Delta v_X}_{\text{Allocation}} + \underbrace{\Delta v_S}_{\text{Structure}}$$

### Identifying assumptions

- 1 'Simple counterfactual': no general equilibrium effects
- 2 'Overlapping support': characteristics  $X$  describe both groups
- 3 'Ignorability':  $X$  captures all relevant characteristics differentiating  $F_Y$  from  $F'_Y$

$$\Delta v_O = \underbrace{\Delta v_X}_{\text{Allocation}} + \underbrace{\Delta v_S}_{\text{Structure}}$$

Many ways to implement that differ by

- 1 Choice of  $v(\cdot)$ : mean, variance, quantile, Gini coefficient etc
- 2 Counterfactual construction: often many options, depends on assumptions

- 1 What drove the change in aggregate productivity between 2003 and 2014?
- 2 What is behind the difference in productivity between London and the rest of the UK?

$$v(F_Y) = E[Y]$$

## Linear model

- Measurement [▶ proof](#)

$$E[Y] = E[E[Y|X]] = E[X]\beta$$

- Decomposition (Oaxaca, 1973; Blinder, 1973)

$$\Delta E[Y] = \underbrace{\Delta E[X]\beta}_{\text{Allocation}} + \underbrace{E[X]'\Delta\beta}_{\text{Structure}}$$

note equivalence to within/between for continuing firms where  $X$  is a set of firm dummies.

## Quantile approximation

- Measurement [▶ proof](#)

$$E[Y] \approx \frac{1}{Q} \sum_{i=1}^Q q_i(F_Y)$$

- Decomposition (Chernozhukov et al., 2013)

$$\begin{aligned} \Delta E[Y] &\approx \underbrace{\frac{1}{Q} \sum_{i=1}^Q [q_i(F_Y) - q_i(F'_Y)]}_{\text{Useful!}} \\ &= \underbrace{\frac{1}{Q} \sum_{i=1}^Q [q_i(F_Y) - q_i(F_Y^C)]}_{\text{Allocation}} + \underbrace{\frac{1}{Q} \sum_{i=1}^Q [q_i(F_Y^C) - q_i(F'_Y)]}_{\text{Structure}} \end{aligned}$$

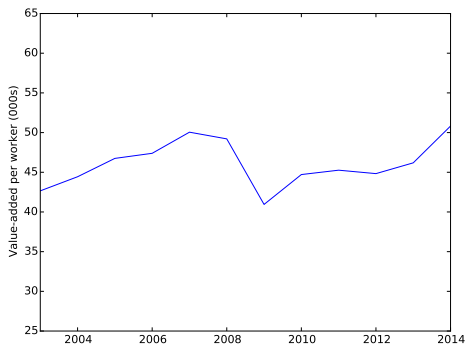
## Source

- Annual Respondents Database X ONS, 2003–2014; 35,000–47,000 obs of reporting units per year
- Dropped Finance and Insurance Activities (SIC07 64–66), Agriculture, Forestry and Fishing (SIC07 01–03) and Public Administration and Defence (SIC07 84)
- Mining and Quarrying (SIC07 05–09) and Accommodation and Food Services Activities (SIC07 55–56) only included for London v. rest of country

## Variables

- Productivity is real value-added per worker (SIC07 2-digit deflators)
- Characteristics  $X$  is SIC07 'division', region and foreign-owned dummy for 2003–2014 comparison
- Characteristics  $X$  is SIC07 'division', and exporter, import and foreign-owned dummies for London v. rest of country comparison

Figure: Summary statistics



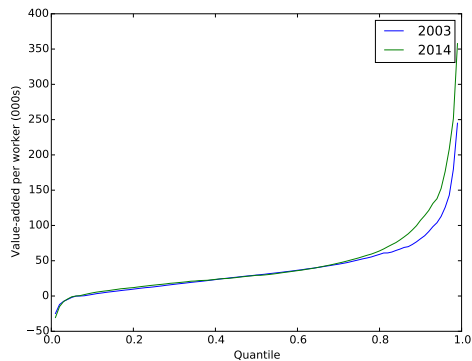
(a) Aggregate productivity over time

Region	Productivity (£000s)
London	64.6
Rest of UK	44.1
South East	51.3
West Midlands	45.5
East of England	45.0
Scotland	44.7
South West	43.5
North West	41.5
East Midlands	38.2
Wales	37.9
Yorkshire & Humberside	37.8

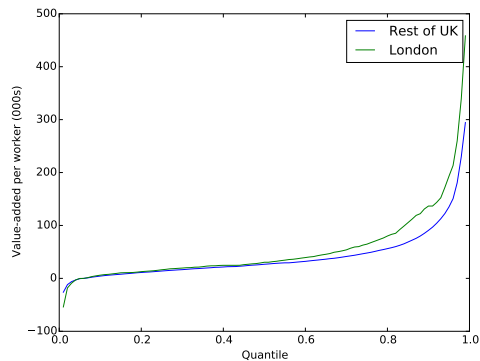
(b) 2014 labour-productivity across regions



Figure: Comparing distributions



(a) Productivity distributions over time

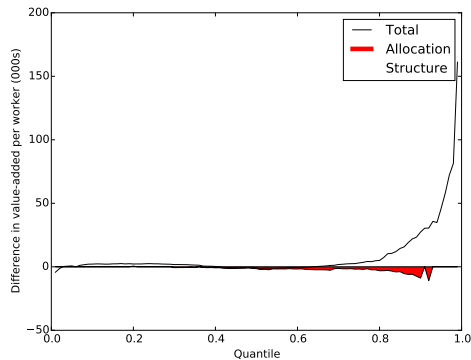


(b) Productivity distributions over space (2014)

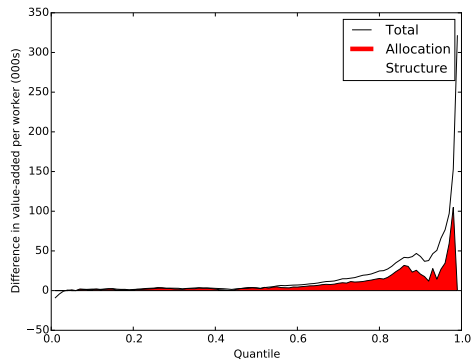
Table: Summary of results (2011 £000s CVM)

	2003–14			London gap		
	$\Delta$	Allocations	Structure	$\Delta$	Allocations	Structure
Mean	8.2	0.1	8.1	20.5	9.6	10.9
Quantile approx.	8.0	-1.4	9.4	17.1	8.6	8.5
<i>q1–q50</i>	<i>0.6</i>	<i>-0.2</i>	<i>0.7</i>	<i>0.9</i>	<i>1.0</i>	<i>-0.0</i>
<i>q51–q75</i>	<i>0.1</i>	<i>-0.5</i>	<i>0.6</i>	<i>2.4</i>	<i>1.6</i>	<i>0.8</i>
<i>q76–q99</i>	<i>7.4</i>	<i>-0.7</i>	<i>8.1</i>	<i>13.8</i>	<i>6.0</i>	<i>7.7</i>

Figure: Contributions to differences in distributions, by quantile



(a) 2003 to 2014 difference



(b) Rest of UK to London difference

Take these results with a grain of salt.

- Model based, proper inference requires bootstrapping
- Very limited characteristic set (ignorability satisfied?)
- Index number issues from counterfactual treatment
- Use of sector level deflators does not identify firm level quantities
- Limited sector coverage

- Most productivity change decompositions require panel data
- But productivity analysis fits well within a general framework for decomposing distribution statistics
  - The Fortin et al. (2011) framework is generally useful if you're dealing with micro-data
- Recognising this:
  - Frees you from a need for panel data
  - Gives you more angles of attack even if you have it
  - Allows you to look at different relevant facts like quantiles or variance
- Productivity distributions are very skewed, so differences between most productive firms tend to explain differences in the mean

Define a matrix of indicators  $\mathbf{I}$  that denote whether a firm belongs to one or other of  $J$  disjoint subsets (e.g. sectors) and suppose that membership of each subset causes a mean-shift in the conditional distribution the firm draws its productivity level from:

$$\begin{aligned}\pi_i &= \mathbf{I}_i \beta + e_i; \quad e_i \sim IID[0, \sigma^2] \\ \pi &= \mathbf{I} \beta + e\end{aligned}$$

The labour-share-weighted estimator for  $\beta$  is estimated by weighted-least-squares using the weight-matrix  $\mathbf{S}$  with the labour share vector on the diagonal and zero off-diagonals (i.e.  $s_i = L_i / \sum_j L_j$  is the  $i$ -th element of  $\text{diag}(\mathbf{S})$ ). This yields

$$\hat{\beta} = (\mathbf{1}' \mathbf{S} \mathbf{I})^{-1} \mathbf{1}' \mathbf{S} \pi$$

In the special case where  $J = 1$ , this coefficient estimate is equivalent to the standard aggregate productivity formula

$$\hat{\beta} = \left( \sum_i s_i \right)^{-1} \sum_i s_i \pi_i = \sum_i s_i \pi_i = \Pi$$

And where  $J > 1$ , each element  $j$  of  $\hat{\beta}$  is the sub-sample productivity formula

$$\hat{\beta}_j = \left( \sum_{i \in j} s_i \right)^{-1} \sum_{i \in j} s_i \pi_i = \sum_{i \in j} \frac{s_i}{\sum_{i \in j} s_i} \pi_i = \sum_{i \in j} s_i^j \pi_i = \pi_j$$

Finally, if  $J = N$  then  $\mathbf{I}$  is the identity matrix  $I_N$ , indexing observations, and each element  $j$  of  $\beta$  is the  $j$ -th firm's calculated productivity

$$\hat{\beta}_j = \pi_j$$

The final case is inestimable (zero degrees of freedom) but the coefficients are observed in their own right.

▶ back

The population mean is the integral over quantiles ( $i$ ) of the unconditional distribution.

$$\begin{aligned} E[Y] &= \int_y y \, dF_Y(y) \\ &= \int_y y \, d \left[ \int_0^1 F_{Y|i}(y|i) \, dF(i) \right] \\ &= \int_0^1 \int_y y \, dF_{Y|i}(y|i) \, dF(i) \\ &= \int_0^1 q_i(F_Y) \, dF(i) \end{aligned} \tag{3}$$

Where  $q_i(F_Y) = \int_y y \, dF_{Y|i}(y|i)$  is the  $i$ -th quantile for the distribution of  $Y$  and  $F(i)$  is a uniform distribution over the support  $[0, 1]$ . This can be approximated by summing over a number  $Q$  of equally spaced quantiles

$$E[Y] \approx \frac{1}{Q} \sum_{i=1}^Q q_i(F_Y) \tag{4}$$

The approximation is not exact and will be biased if there is skew in the distribution of  $Y$  (in the opposite direction of the skew), but it becomes better and less biased as  $Q$  grows, such that  $\lim_{Q \rightarrow \infty} \frac{1}{Q} \sum_{i=1}^Q q_i(F_Y) = E[Y]$ , as in equation (3).

▶ back

- Linear: `oaxaca lprod {$characteristics} [aw=labour], by(group)`
- Quantiles: `cdeco lprod {$characteristics} [aw=labour], by(group) quantiles(0.01(0.01)0.99) method(logit)`



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